



# SPEEDY RISES TO THE DELIVERY CHALLENGE

*on Southbank Place Construction Project*

Set close to the River Thames, and adjacent to the London Eye, Southbank Place is one of London's most high-profile construction sites. The development, built around the iconic Shell Centre Tower, includes residential apartments, office space and retail and leisure facilities.

Canary Wharf Contractors (CWC), a subsidiary of Canary Wharf Group, is responsible for design and construction. It faces a challenging brief. The Southbank Place project is worth around £1.3 billion over four to five years. The project site is vast (equivalent in size to 18.5 football pitches) and all seven major new buildings scheduled for construction have different package contractors appointed throughout. CWC is the overriding management contractor.

With an estimated 65,000 deliveries set to be made over the project lifetime, CWC needed to find a supplier it could trust to consistently deliver efficient, yet environmentally-friendly, equipment supply. Speedy Hire was the obvious choice. Speedy has a track record of success in meeting tight construction project delivery deadlines. Working in close partnership with CWC, it shared CWC's vision of creating a one-stop-shop for the project, delivering equipment quickly, easily, and in an environmentally-friendly manner, whenever it was needed.

So far, Speedy has focused on developing a bespoke on-site presence offering, tailored to the project's specific needs. Open from 7am to 4pm on weekdays, the new Speedy depot is primarily dedicated to supplying hire equipment to support the development of Southbank Place - but is also open to the public and contractors on adjacent construction projects.

The main aim of Speedy's on-site centre is to reduce traffic movements and the associated risks to pedestrians and site workers. Explaining the vision, Speedy Chief Executive, Russell Down, said:

*"There are around 20 major developments in the area and hire provision is limited in the immediate vicinity. We determined the optimal solution was to open a public-facing depot rather than a site-only operation. This provides the critical mass to deliver the reduction in vehicle movement targets. We estimate that the establishment of this new outlet will reduce vehicle movements significantly, and consequently help CWC meet their environmental targets as well as benefit the local area as a whole."*

It is estimated that over 3,000 people walk past the site entrance per hour, including large numbers of commuters, tourists and schoolchildren, meaning the risk of collision or accident was categorised at the highest level.

Helping to mitigate against this, Speedy's onsite outlet consolidates individual orders and has them delivered from its central London superstore at pre-scheduled times. All small deliveries and many larger ones are carried out using Speedy's electric powered zero emission vehicles, reducing overall vehicle movements and the risk of accidents, while also benefitting air quality in the local area.

## REAPING THE REWARDS

The service that Speedy delivers CWC through its onsite depot on the Southbank Place project has delivered a wide range of benefits. The ability to keep the number of on-site deliveries down will help in maintaining tight control of emission levels across the lifetime of the project. That's especially key in light of new emissions/deliveries legislation due out in 2019. As Alan Lovett Senior Logistics Manager, Canary Wharf Contractors, puts it: *"You simply won't get into London projects if you don't comply."*

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Speedy's onsite depot and strategic approach generally also help to keep productivity at a high level as project stakeholders are not kept waiting around for deliveries. Speedy provides further support by attending the weekly on-site logistics meeting, taking on board feedback and continuously looking at ways to improve its service.

Speedy's Major Account Manager Justine Bridge has worked with CWC on the project since pre construction in 2014, having worked with CWC on previous large scale projects in London. Justine says *"relationships on a project of this scale are key. We can build those with all contractors through our on-site depot - and the approach of the staff who work there. Speedy's depot manager, Tony Scott, not only manages the equipment requirement and the shop itself, he walks the site every day to check equipment is up to standard and to ensure all contractors have what they need, in turn contributing to higher project productivity levels. The relationship between Speedy and CWC has grown due to a reciprocal cooperation to provide quality services to the project and the CWC Group. This not only extends operationally, but also within the community, having raised in excess of £140k for project sponsored good causes".*

Further helping to strengthen relationships, Speedy supplied all the radio repeaters for the project free of charge. This was mainly because it knew that having multiple suppliers on site would reduce the availability of the service to the contractors. In addition to this, it has also provided approximately 300 radios to further support the contractor/security teams.



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## MEWP PARK DRIVES FURTHER BENEFITS

As well as the on-site Southbank Place depot, Speedy has set up a 'MEWP Park' where a quantity of 'Mobile Elevating Work Platforms', such as scissor lifts and other mobile platforms are kept securely within the project. The MEWP Park has further reduced vehicle movements and delivery costs, and therefore reduced carbon emissions, noise and nuisance to neighbours. In addition, the MEWP Park has increased revenue on the site, with other contractors using Speedy for its range of Mobile Elevating Work Platforms.

Speedy also has a delivery holding area on site which means it can deliver quickly to site from its network of depots within the area. It also means less vehicle traffic circling the site perimeter while waiting for their delivery slot and that in turn allows it to further cut down on emissions and better protect the environment.

According to Alan Lovett Senior Logistics Manager, Canary Wharf Contractors: *"The on-site MEWP Park is a joint initiative that has greatly helped the Southbank Place Project address its core values. As a Considerate Constructors Ultra Site, this project is the first of its kind. Reducing vehicle movements and manual handling addresses all of these values with the added benefits of increasing efficiency and lowering costs for all at the same time."*

Ultimately, the MEWP Park is another compelling example of how Speedy's approach to designing a collaborative partnership approach, based on strong relationships and backed by robust working practices and expert and experienced staff, is both driving operational and productivity efficiencies and bringing a range of environmental benefits to each and every stakeholder.

